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Microsoft | Partner Program

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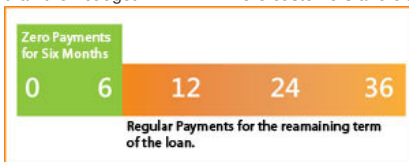


Build your deals and your relationships with SmartPay.

SmartPay from Microsoft offers you the tools to focus on your customers needs rather than their budget cycle. By financing your customers' total IT solution with zero payments for six months, you can sell more, more often and help build relationships that grow at the same time. It's simple - start by submitting a customer credit application at

www.MicrosoftFinancing.com/applications.aspx

Upon approval, submit your partner invoice to receive your customer's loan documents. As soon as Microsoft receives the signed loan documents you get paid and continue helping more customers and closing more deals.



SmartPay - Your customers' total IT solution and zero payments for six months. Get IT.



[SmartPay Frequently Asked Questions](#)

With approval of credit, Microsoft Financing will cover your customers' total IT solution: Microsoft software, partner services like consultation, installation and training - plus third-party software, services and hardware. Offer valid 07/07/2008 – 06/30/2009.

SmartPay Promotion Terms and Conditions

- During the initial six-month deferral period, no payments are required.
- After the initial six-month payment period, the loan balance is paid in regular monthly payments for the remaining 36 months, or 30 months for licensing agreements.
- For Enterprise Agreements (EA) and License and Software Assurance (L&SA) products, call for a quote on loan structure and specific agreement terms. The overall term of the contract must match the term of the volume licensing agreement.
- Interest will accrue over the life of the transaction, and interest will compound during the promotional period.
- All Microsoft products and licenses are eligible for the promotion. In addition, partner services and other products required to implement a Microsoft technology solution are eligible, including Microsoft Software Assurance and Dynamics Service/Enhancement Plans. Microsoft Financing requires that you have at least one Microsoft component in the total financed solution to be eligible.
- Offer valid on contracts closed between July 7, 2008 and June 30, 2009.
- Offer available in participating countries where Microsoft Financing is available.
- Direct debit is required.
- Rates subject to change.
- This offer is valid only for qualified customers.
- Customer eligibility subject to credit approval.
- Deferred payment options not available to new businesses.

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